



IEST7100

9bj]fcba YbhU`A UbU[Ya Ybh`9Wcbca]Wg': i bXUa YbhU`g

HYfa `Cby`#`&\$%

7 ci fgY`Cj Yfj]Yk

`GHUZZ7cbhUWhi8YHU]`g`

`7cbj Ybcfg`

B Ua Y	9a U]`	5j U]`UV]]]m	@cWU]hcb	D\cbY
DUi `Hk ca Ym	d"rk ca Ym# i bgk "YXi "Ui	-b`WUgg`UzYf gYa]bUf		\$(' +* \$' % ' '

GW\cc``7cbhUWhi#Zcfa Uh]cb

GW\cc``cZ<i a Ub]hYg`UbX:@Ub[i U[Yg

@cWU]hcb. `GW\cc``C Z]WZA cfj Yb`6fck b`6i]X]b[ž@Yj Y``&ž&),

CdYb]b[`<ci fg.`A cbXUm! : f]XUmž - Ua `!) da

D\cbY. `ž*%&`- ' ,) `)%*, %

: U! . `ž*%&`- ' ,) ; , +\$)

9a U]: [\U`4 i bgk "YXi "Ui](#)

5ggYgga Ybh

8i f]b['hY`Zfgh('k YY_g`cZhY`Wci fgYzZYXVUW_Xi f]b[']bhYfUWij Y'gYa]bUfg`k]``U`ck `mci `hc[[i U[Y`mci f dfc[fYgg`]b`hY`Wci fgY"

5ggYgga YbhHUg_g`

5ggYgga YbhHUg_	K Y][\h	8i Y`8UH`	Gh XYbh@YUfb]b[Ci hWta Yg`5ggYggYX
:]bU`9l Ua `	')i	*da `A Um- `fgYY`a ccX`Y`Zcf Z fhYf`XYHJ]gŁ	%z&Z ž(ž)

g]a]`Uf]mfYdcftg"

F Ygci fWg

DfYgWf]VYX`F Ygci fWg`

⊖Zfa Uhcb`UVci hfYgci fWg`k]`VY`j]U`h`Y`Wci fgY`A ccX`Y`g]h`"

F YWca a YbXYX`F Ygci fWg

⊖Zfa Uhcb`UVci hfYgci fWg`k]`VY`j]U`h`Y`Wci fgY`A ccX`Y`g]h`"

7ci fgY`9j

5 WUXYa]W<c bYghmiUbX 'D`U[]Uf]ga

D`U[]Uf]ga 'g'i g]b['hY`k cfXg'cf]XYUg'cZchYfg'UbX'dfYgYbh]b['hYa 'Ug'mci f'ck b" 'hWUb'hU_Y'a Ubm
Zcfa gžZca 'XY`]VYfUh'`WXYUh]b['hc'UWV]XYbhU`miWc'dm]b['Zca 'U'gci fW'k]h'ci hUW_bck `YX[Ya Ybh'

I BGK '[fci dg'd`U[]Uf]ga ']bhc'hY`Zc`ck]b['WUHY[cf]Yg.

7cdm]b[.i g]b['hY`gUa Y'cf'j Yfmg]a]Uf'k cfXg'hc'hY'cf][]bU`hI hcf']XYU'k]h'ci hUW_bck `YX[]b['hY

5 WUXYa]WbZcfa Uhcb`

: cfYggYbhU`ghi XYbh]bZcfa Uhcb`fY`Uh]b[`hc.

- fYei Yghg`ZcfYI hYbg]cb/
- `UH`gi Va]gg]cbg`[i]XY`]bYg/
- fYj]Yk `cZa Uf_g/
- I BGK `<YU`h`UbX`GUZY`midc`]WYg/
- YI Ua]bUh]cb`dfcVWXi fYg/
- gdYWU`Vcbg]XYfUh]cb`]b`hY`Yj Ybhcz]`bYgg`cf`a]gUXj Ybh fY/
- ghi XYbhYei]hmUbX`X]gUV`]`hm/
- UbX`chYfYggYbh]U`UWUXYa]W]bZcfa Uh]cbz`gYY

[\hdg.#k k k "Ufng"i bgk "YXi "Ui #W ffYbhghi XYbh\]bZcfa Uhcb`dfcVcb`g! \[i \]XY`\]bYg#](#)

⇒ U[Y`7 fYX]h

H\Y`YWbca]Wg`cZYbYf[mgci fWg"Di V`]WXca U]b`]a U[Yg"

7F ⇒ CG

7F ⇒ CG`Dfcj]XYf`7cXY.`\$\$\$- , ;