

SOCW3010

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7ci fgY`Cj Yfj]Yk

GHJZ 7cbHJW`8YHU]`g

7cbj Ybcfg

BUa Y	9a U]`	5j U]`UV]`]m	@cW]h]cb	D\cbY
5`]gcb`K UbbUb	U`k UbbUb4 i bgk "YXi "Ui	D`YUgY`Ya U]`Zcf Ub`Uddc]bha Ybh	A cfj Yb 6fck bž`@Yj Y` %žF cca `%(7cbHJW]j]U HYUa g
: fUb_`8Uf_k U 6UZci f	ZVUZci f4 i bgk "YXi "Ui	D`YUgY`Ya U]`Zcf Ub`Uddc]bha Ybh	6fck bž`@Yj Y`	

5j U]`UV]`]m

bbcfcg

A cfi Yb

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H\]g`Wci fgY`k]``Ugg]ghmci `hc`i bXYfgHUbX`hY`cf[Ub]gUh]cbU`WcbhYI h]b`k \]Wk`gcWU`k cf_Yfg`dfUW]WY`Ug
k Y``Ug`\ck `U`gcWU`k cf_Yf`WUb`VY`Ub`iVWWTegV `cXR_ZdReZ`_R]` aVdRe`a`!`U`dYfgcb`k`c`k`cf_g`k`]h]b
cf[Ub]gUh]cbg`Ug`k Y``Ug`k cf_g`ghfUHY`[]WU`mZcf`gcWU`↑`gh]W`UbX`i`a`Ub`f]`[\hg`"Mci`UFY`"Y`mhc`k`cf_]b
U`fUb[Y`cZcf[Ub]gUh]cbg`Xi`f]b[`mci`f`WUfYfY`"H\YgY`cf[Ub]gUh]cbg`Wci`X`j`UfmiZca`"Uf[Y`hc`ga`U`
[cj`Yfba`YbhU[YbW]Yg`fY`["7`ca`a`cbk`YU`hZ`GHUHY`cf`@cWU`"[cj`Yfba`Ybh]Z`Ug`k`Y``Ug`Wca`a`i`b]mI
VUgYX`U[YbW]Yg`cf`Uf[Y`a`i`h]ZUW`HY`X`B;`Cg`"Gca`Y`U[YbW]Yg`k`]``df]a`Uf]mZcW`g`cb`gYfj`]W`XY`j`Yfmž
k`\]Y`ch`Yfg`k`]``k`cf_]b`UXj`cWUW`ž`dc`]Wm`UbX`XYj`Y`cda`Ybh`H\YgY`U[YbW]Yg`\Uj`Y`U`fUb[Y`cZgf]i`W`i`fYgž
W`h`fYg`UbX`a`UbU[Ya`YbhUddfcUWXYg`"H\]g`Wci`fgY`i`gYg`W]h]WU`UbU`mg]g`UbX`fYZYW]cb`Ug`U`gh]a`i`i`g`Zcf
`YUfb]b[`UVci`hdfcZYgg]cbU`dfUW]WY`]b`cf[Ub]gUh]cbg`"

9UW`cZ`h`Y`h`k`c`UggYgga`Ybhg`\Ug`U`ghfcb[`dfUW]WY`ZcW`g`UbX`UfY`ghf]i`W`i`fYX`hc`dfYdUFY`mci`Zcf

5XX]h]cbU`XYHJ]g

Gh XYbhg`k]``a U_Y`Zj Y`g\cfhV`c[`dcghg`cj Yf`hY`Wci fgY`cZk YY_g`%hc`) ""9UWX`dcgh]g" +) `k cfXg`cb[
f[]j Y`cf`hU_Y`%\$i `E]bWi X]b[`@' `fYZfYbWg"5g`dUfhcZYUWX`V`c[`dcghmci `WUb`U`gc`]bWi XY`U`d\cfcz
[fUd\]Wcf`a Ya Y`k \]W\ `Wdhi fYg`mci f`YI dYf]YbW`UbX`h`ci [\hg"9UWX`k YY_`mci `g\ci `X`U`gc`Yb[U[Y`k]h
UbX`Wca a Ybhcb`hY`dcghcZUh`YUghcbY`ch`Yf`gh XYbh`H\]g`dcghWUb`VY`g\cfhYf`f% \$!&\$ \$`k cfXg`D`YUgY
VY`a]bXZ`cZ_YmgcWU`k cf_j U`i Ygž]bWi X]b[`fYgdYWžgcWU`↑ gh]W`UbX`dfcZYgg]cbU`]bhY[f]miUg`mci

5hYbXUbW'fYei]fYa YbHg

⊕HYfa " ' &\$&&GC7K ' \$%\$'\Ug'hY'Zc`ck]b['UHYbXUbW'fYei]fYa YbHg"

@97HI F9'5HH9B85B79.'



a]gg]cb`cZ5ggYgga YbhiHUg_g

]b`Gi Va]gg]cb`

YbWci bhYf`U`dfcV`Ya`k` \Yb`U`H`Ya` dh]b[`hc`gi Va]hmc`i f`Ugg][ba Ybh`h`fci [\`Hi`fb]h]bzd`YUgY
cbY`9I`H`fbU`Gi` ddcfhcb`-` ,) " ' ' %cf`Ya U]`h`Ya` `cb`YI`H`fbU`H`hgi` ddcfh4` i` bgk`"YXi`"Ui`

fh`lci`fg`UfY` , .\$\$Ua` -`-%\$. \$\$da` `cb`k`YY`_XUmg`UbX`-` .\$\$Ua` -`) .\$\$da` `cb`k`YY`_YbXg`f1`*)` `XUmg`U
=Zmc`i` `UfY`i` bUV`Y`hc`gi` Va]hmc`i` f`Ugg][ba Ybh`Xi` Y`hc`U`ZU`i` `hk`]h`Hi`fb]h]bž`mc`i` `a` UmiUdd`m`Zc`f`Ub
]cbž`Vi` hmc`i` `a` i` ghf`Y`hU]b`mc`i` f`h]W`Y`hbi` a` VYf`Z`ca` `9I`H`fbU`Gi` ddcfhf`U`cb[`k`]h`Ubmch`h`Yf`fY`Yj` Ubh
Yb`hg`k`hc`]bW`i` XY`Ug`Yj`]XYbW`hc`gi` ddcfhmc`i` f`YI`H`bg]cb`Udd`]W]h]cb`"=Zmc`i` `Ya` U]`9I`H`fbU`Gi` ddcfhž
`"Ui` hca` U]W`m`fY`W`j` Y`U`h]W`Y`hbi` a` VYfž`Vi` h]Zmc`i` `H`Yd`cb`Yž`mc`i` `k`]`b`Y`Y`X`hc`gd`Y`W`Z`W`m`Ug`_`Zc`f
i`fb]h]b`U`gc`d`fcj`]XYg`i` dXU`H`g`cb`h`Y`f`gmg`h`Ya` `gh`U`h`g`cb`Hk`]H`Y`f`"

U`mž`UggYgga YbhiHUg_g`a` i` ghVY`gi` Va]hY`X`Y`Y`W`fcb]W`m`j`]U`Y`h`h`Y`f`Hi`fb]h]b`cf`U`A` ccX`Y
a` Yb`h` `b`]bgh`Ub`W`g`k` \Y`f`Y`h`]g`]g`b`ch`d`cgg]V`Y`Z`U`H`fb`U`h]` Y`gi` Va]gg]cb`XY`hU]`g`k`]`V`Y`g`h`U`H`X`cb`mc`i` f
`g`A` ccX`Y`g`]H`" :` cf`]b`Z`ca` U]cb`cb` \ck` `hc`gi` Va]hUgg][ba Yb`hg`cb`]b`Y`j`]U`A` ccX`Y` .
[#gh`XYb`h`i` bgk`"YXi`"Ui` #ck`!gi` Va \]hUgg\]\[ba Yb`h`a` ccX`Y`](#)

gi Va]gg]cb`DYbU`hm

`\Ug`U`gh`Ub`X`U`f`X`U`H`gi` Va]gg]cb`d`Yb`U`mic`Z

5 WUXYa]W< cbYgmiUbX`D`U[]Uf]ga

D`U[]Uf]ga `]g`i`g]b[`h`Y`k`cfXg`cf`]XYUg`cZc`h`Yfg`UbX`d`fYgYb]b[`h`Ya`Ug`mci`f`ck`b`" `#WUb`hU`_`Y`a`Ubm`
Zcfa`gZ`Zca`X`Y`]VYfU`h`V`X`Y`U`h]b[`h`c`U`W`W`X`Y`b`h`U`m`W`c`d`m]b[`Z`ca`U`g`ci`f`W`k`]h`ci`h`U`W`_`b`ck`Y`X[`Ya`Y`b`h`

I`B`G`K` `[`f`ci`d`g`d`U[]Uf]ga `]b`h`c`h`Y`Z`c`ck`]b[`W`U`h`Y[`cf]Y`g.

- 7`c`d`m]b[.`I`g]b[`h`Y`g`Ua`Y`c`f`j`Y`f`m`g]a`]U`f`k`c`f`X`g`h`c`h`Y`c`f][`]b`U`h`Y`I`h`c`f`]X`Y`U`k`]h`ci`h`U`W`_`b`ck`Y`X[`]b[

