

H-RXUQDO RI 7D[5HVHDUFK

YRO QR SS

%OXUULQJ WKH VHSDUDWLRQ
SROLWLFDO VWXG\ RI WKH S
GPLQLVWUDWLRQV PRYLQJ I
EUDQFK WRZDUGV WKH OHJLV

<YHWWH /LQG

\$EVWUDFW

7KLV DUWLFOH HOXFLGDWHV WKH PRUH UHFHQW GHYHORSPHQWV FRQFHUQLQJ
FRQVHTXHQWLDO FRQWHPHSRUDU\ FKDOOHQJHV WKDW WKHVH HYHQWV SRVH WR
MXULVGLFWLRQV WKHUH KDV EHHQ D QRWLFHDEOH HYROXWLRQ ZKHUHE\ WD[DG
VWDWHG GLIIHUHQWO\ HQIRUFLQJ WD[ODZV DQG FROOHFWLQJ WD[UHYHQXHV
SDQGHPLF DQG WKH HPHUJHQF\ PDQGDWHV WKDW ZHUH HQDFWHG DPLGVW LW ID
DGPLQLVWUDWLRQ WR JDLQ JUHDWHU QXPEHUV RI PDQGDWHV DQG WR RSHUDWH
H[WHQVLRQ RI WKH PDQGDWH JLYHQ WR WD[DGPLQLVWUDWLRQV ZDV DOUDG\ G
6ZHGHQ EHLQJ RQH JRRG H[DPSOH D SUH H[LVWLQJ SURFHVV WKDW WKH DXWK

7D[\$GPLQLVWUDWLRQ KRVWHG E\ 816: %XVLQHV 6FKRRO

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%OXUULQJ WKH VHSDUDWLRQ RI S

,1752'8&7,21 \$1' 5(6(\$5&+ \$3352\$&+

7KH WK \$7\$; FRQIHUHQFH H[D\$ QRSVPHQW WKWHU WWWH RQ R(Y RO X
5HYROXQV WRKLV DUWLFOH WKH WKHPH LV H[SORUHG WKU
GPLQLVWUDWLRQ EXW WKH ILQGLQJV LQ WKH DUWLFOH
DURXQG WKH JOREH JLYHQ RQJRLQJ JOREDO GHYHORSPHQ
&RQVHTXHQWO\ WKH REMHFWLYH RI WKLV DUWLFOH LV W
RI WD[GPLQLVWUDWLRQV LQ WKH FRQWH[W RI LQWH
SURPLQHQWO\ WKRVH WDNLQJ SODFH DW WKH 2UJDQLV
'HYHORSPHQW 2(&' DQG (XURSHDQ 8QLRQ (8 OHYHOV R
LQWURGXFWLRQ RI D WRROER[RI PLQLPXP VXEVDQFH U
3URILW 6KLIWLQJ %(36 DFWLRQV DQG WKH WZR SLOODU
RQ WKH ODZ PDNLQJ SURFHVV LQ PDQ\ FRXQQWWKILHV QRW

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VHWWOHPHQW RR ZIRYUHILQJ QV KWD DUWLFOH KDV FKRVHQ WR I
LPSOHPHQWDWLRLQ RI WKH H[LW WD[DQG PDQGDWRU\ U
DPRQJ WKH PRVW GHEDWHG WD[HV ,Q WKLV FRQWH[W WK
H[WUDFWLQJ WKH HYROXWLRLQ RI WKH WD[DGPLQLVWUDW
DQG JRYHUQPHQWDO VRXUFHV OHJDO VFKRODUVKLS DQG

7KH WZR FDVH VWXGLHV HQDEOH D FRQFUWH WH IUDPLQJ R
RI WD[DGPLQLVWUDWLRLQV PRYLQJ IURP WKH H[HFXWLYH
7KH FDVH VWXGLHV DUH QDWXUDOO\ OLPLWHG E\ WKHLU
WZR VSHFLILF WD[HV \HW JLYHQ WKH QDWXUH RI WKH VH
DUH VWLOO UHOHYDQW WR PRVW MXULVGLFWLRQV LQYRC
0HPEHU 6WDW HV

7KH DUWLFOH DSSOLHV D UHVHDUFK DSSURDFK FRQVLVV
LQIXVHG ZLWK SROLWLFDO SKLORVR SK\ ZKHQ LGHQWL
EOXUULQJ RI WKH VHSDUDWLRQ RI SRZHUV DQG DQD
GHPRFUDF\ PRVW SURPLQHQWO\ GHPRFUDWLF OHJLWL
WUDGLWLRQDO OHJDO PHWKRG RORJ\ WKH DUWLFOH UHI
DSSURDFK RIWHQ DVFH UDQHG ZLWKLQ WIDH VFKRODU
DSSOLF DWLRQ RI D GRFWULQDO DSSURDFK LQ WD[VFKRC
RQ WD[WHFKQLFDOLWLHV GHULYHG IURP OHJDO VRXUFH
7KLV GRFWULQDO DSSURDFK LV DV LV RIWHQ WKH FDVH Z
ZLWK SROLF\ FRQVLGHUDWLRLQV H[WUDFWHG IURP OHJL
UHSRUWV RI JRYHUQPHQWDO DQG SROLWLFDO QDWXUH
HOOPHQWV SULPDULO\ WKH RUH WLFD FRQVLGHUDWLRLQ
WUDGLWLRQV HPEHGGHG LQ WKH GHVFULSWLYH DQG DQD

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%OXUULQJ WKH VHSDUDWLRQ RI S

, Q WKH FRQWH[W RI VHSDUDWLRQ RI SRZHUV DQG WKH FODULI\ ZKD W PDQGDWH WKH H[HFXWLYH WKH WD[DGPF GLVFUHWLRQ DQG GH IDFWR ODZ PDNLQJ 7KHUH LV DQ GLVFUHWLRQ DV LW ZLOO YDU\ EHWZHHQ GLIIHULQJ MXU FRQWHPSRUDU\ FKDOOHQJHV WKDW FXUUHQWO\ VWUHVVEHWZHHQ WKH OHJLVODWXUH WKH H[HFXWLYH DQG WKH WKHRULHV RQ UXOH RI ODZ DQG WD[GPLQLVWUDWLRQ D
+ HDWK PDNHV D FRPSHOOLQJ FODLP ZKHQ GLVFXVVLQJ D RI ODZ LQ WKH FRQWH[W RI KSELOPLSFDIGVLDQ SWWWWDWLRQ DS WKH UXOH RI ODZ WKHRI ZKHUH WKH WZR H[WUHPHV RI SHUIHFW MXVWL FH RQ WKH RWKHU DUH FRQWUDVWHG UHGLVWULEXWL RQ WKDW DQ LGHDO FRQFHSHWL RQ RI MXVZD\ WKDW VDWLVIDFWRU\ WR LWV H[DFW ZRUGLQJ \HW DW ODZ DQG VXEVHTXHQWO\ UHVXOW LQ DQ DUELWUDU\ FDS RU VHFUHWLYHH RFXR\QFVRPHXHQWO\ SURPRWHV D SUDJPDWIDSSOLF DWLRQ E\ WKH WD[GPLQLVWUDWLRQV DV D ZD\ R
6XFK DQ DSSURDFK UHTXLUHV WKH WD[GPLQLVWUDWLRQ H[WHQW 7KHUHIRUH LW LV LPSRUWDQW WR FRQVLGHU Z OHJDO WUDGLWLRQV RI WKH VWDWH LQ TXHVWLRQ DOOR

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DPRQJ WKH LQGLYLGXDO 1RUGLF FRXQWULHV 7KLV PL[W
GLYHUJHQFHV EHWZHHQ WKH V\VWHPV DV ZLOO EHFRPH H
1RUZHJLDQ 3URIHVVRU DQG -XVWL FH 3HWHU /jGU XS DUJX
+HUH LQ WKH 8QLWHG 6WDWHV WKHUH LV D ZLGHVS

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%OXUULQJ WKH VHSDUDWLRQ RI S

FKDQJH WKH LQWHUQDWLRQDO WD[ODQGVFD SH DQG WK
3URILW 6KLIWLQJ %(36 3URMHFW EHJDQ WR VORZO\ HYR
7KH 2(& SXEOLVKHG LWV LQLWLDO UHSRUW RQ WKH XVH F
LQ 7KLV ZDV WKH ILUVW PDMRU VWXG\ RQ K\EULG ILQ
OLJKW RQ KRZ FRQWHPSRUDU\ GHYHORSPHQWV KDG IDFLC
DV DJJUHVVL YH WD[SODQLQJ DQG WD[DYRLGDQFH
)LQDQFLDO PDUNHWV KDYH EHHQ GHUHJXODWHG H
OLEHUDOLVHG DQG LQ PRVW FRXQWULHV FRPSOHWH

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5HSRUWLQJ¶ \$FWLRQ µ0WXDO \$JUHHPHQW 3URFHGX
,QVWUXPHQW¶

7KH DERYH OLVWHG %(36 \$FWLRQV DUH RIWHQ UHIHUUHG
DUJXDEO\ OLPLWDWLRQV ZLWK WKH WRROV RIIHUHG E\ W
GLJLWDO WUDQVDFWLRQV DQG WKH GHYHORSPHQWV RI
PDQQHU 7KH OLPLWDWLRQV RI WKH WRROV RIIHUHG E\ W
VXEVHTXHQWO\ LQVWLJDWHG %(36

%(36 H[SDQGHG WKH IUDPHZRUN DQG LQWURGXFHG WKH
DLPHG DW DGGUHVVLQJ WKH JOREDO DFWLRQ SODQ 3LOO
SURILWV OLQNHG WR WKH GLJLWDO HFRQRPA\ ZKLOH 3LOO
%ULHIO\ DIWHU WKH LQWURGXFWLRQ RI %(36 FDPH W
IUDPHZRUN DJUHHG RQ LQ -XO\ DQG WKH PLQLPXP
'HFHPEHU

,Q 1RYHPEHU WKH 8QLWHG 1DWLRQV *HQHUDO \$VVHP
XQDQLPRXV FRQVHQVXX WKDW PDQGDWHV W7KHLV81 WR VV
PDUNV D KLVWRULF WXUQLQJ SRLQW DV WKH 2(& KDV UH
JOREDO WD[PDWWHUV IRU WKH ODVW VL[W\ \HDUV 7KLV

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%OXUULQJ WKH VHSDUDWLRQ RI S

RYHUDOO WD[VRYHUHLJQW\ RYHU GLUHFW WD[DWLRQ UH
DV WKH VHSDUDWLRQ RI S

H-RXUQDO RI 7D[5HVHDUFK

%OXUULQJ WKH VHSDUDWLRQ RI S

WKHUHIRUH EH SURYLGHG HLWKHU GLUHFWO\ HJ GLUH
LQFHQWLHYHV

7KH SURKLELWLRQ DJDLQVW VWDWH DLG LQFOXGHV WD[H
QHXWUDOLW\ DQG WKH WUD\$GWDEHWKZDHM QU\ M R\ DMW\ GLQDDWHD

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%OXUULQJ WKH VHSDUDWLRQ RI S

x DSSOLFDWLRQ RI DGMDFHQW OHJDO DUHDV ZKHQ X
LQWHUQDO PDUNHW PRUH VSHFLILFDO\W\ 8W\RP SHWL
DLG SURYLVLRQV

7KH LPSDFW DQG LPSRUWDQFH RI WKHVH LQGLYLGXDO FRI
WLPH ZKLFK FRQWULEXWHV WR D JHQHUDO OHJDO XQFHU
7KHUH LV FXUUHQWO\ DQ XQSUHFHGHQWHG QXPEHU RI QH
LQWURGXFHG 7KLV GHYHORSPHQW PD\ EH LQWHUSUHW
VWDQFH LQ SURWHFWLQJ WKH WD[EDVHV RI LWV OHPEH
FRQVLGHULQJ KRZ WKH &-(8 KDV KLVWRULFDO\ UXOHG L
RI QDWLRQDO WD[EDVHV

7KH XSKROGLQJ RI WKH IUHH PRYHPHQW ODZ DQG WKH L
SUHFHGHQFH RYHU WKH DWWHPSWV RI LQGLYLGXDO OHPE
7KLV FDVH ODZ LV QRZ LQ VRPH SDUWV UHYLVHG DV
LQWURGXFHG DQG HQIRUFHG LQ D PRUH UDSLG IDVKLRQ
DV WKH EHORZ GHVFULEHG H[LW WD[HV LQ DGGLWLRQ WR
DUH IDYRXUDEOH H[DPSOHV RI VXFK FKDQJH 7KH &-(8 KD
WD[PHDVXUHV ZKHQ DSSOLHG GRPHVWLFDOD\ E\ (8 OHPE
DSSURDFK LV LQ VWDUN FRQWUDVW WR WKH FRQWHPSRUD
DUH SUHVHQWO\ EHLQJ HQIRUFHG DW (8 OHPEHU 6WDWH O
'LUHFWLYH \$7\$'

7KLV GUDVWLF FKDQJH LV PRVW OLNHO\ DVVRFLDWHG ZL
FXUUHQWO\ WDNLQJ SODFH DW WKH 2(& * OHYHO LQ ZKL
EHHQ DQG VWLOO DUH GLUHFWO\ LQYROYHG *HUPDQ\
GULYLQJ IRUFH ,Q IDFV VHYHUDO RI WKH (8 WD[WRROV
\HDUV IRU LQVWDQFH H[LW WD[HV WKDW DUH QRZ PDQ
PRGHOOHG DIWHU WKH *HUPDQ UXOHV

,W FRXOG DOVR EH DUJXHG WKDW WKH (8 KDV WDNHQ D S
3URMHFW GHYHORSPHQWV 7KH (8 \$QWL 7D[\$YRLGDQF
LPSOHPHQWDWLRQ RI WKH 2(& % (36 \$FWLRQ WRROER[D
UXOHV \$UWLFO\ 2\$&\$'(36 \$FWLRQ D JHQHUDO DQW
* \$\$5 \$UWLFOH \$7\$' DQG 2(& % (36 \$FWLRQ &)& UXOH
DQG 2(& % (36 \$FWLRQ K\EULG PLVPDWFK UXOHV \$UWL
\$FWLRQ FRXQWU\ E\ FRXQWU\ DUQHS\ 8W\ 3&W\ 8W\ GDUG\

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%OXUULQJ WKH VHSDUDWLRQ RI S

DUUDQJHPHQWV LI WKH\ GLVSOD\ RQH RU PRUH FKDUDFW
SURYLGHG LQ WKH GLUHFWLYH &RQVHTXHQWO\ WKH
SUHVXPHG WR EH LQ D KLJKHU ULVN RI WD[DYRLGDQFH D
WKHVH DUUDQJHPHQWV ,Q -XQH '\$& ZDV SXEOLVKH
(XURSHDQ \$0LORHQV FULEHG DERYH 6ZHGHQ DQG WKH RWKH
QRZ PDQGDWHG WR LPSOHPHQW WKHVH UXOHV LQWR WKH
GHDGOLQH IRU WKLV LPSOHPHQWDWLRQ ZDV LQLWLDOO\ V
H[WHQVLRQ GXH WR WKH &RYLG SDQGHPLF

7KHUH ZDV D ZLGH UDQJH RI GLIIHULQJ '\$& LPSOHPHQWD
GXH WR WKH GLUHFWLYH PHUHO\ SURYLGQJ PLQLPXP VV
)UDQFH DQG WKH 1HWKHUODQGV LPSOHPHQWHG WKH GL
IUDPHZRUN WKDW ZDV SURYLGHG ZKLOH RWKHU VWDWHV
IXUWKHU DQG LQWURGXFHG PRUH IDU UHDFKLQJ VWDQG
DSSOLF DWLRQ WR D ZLGHU UDQJH RI WD[HV DQG DSSOLF
LQ DGGLWLRQ WR FURVV ERUGHU DUUDQJHPHQWV

7KH PRVW IXQGDPHQWDO GLVFXVVLRQ RI WKH LPSOHPHQW
ZRXOG DSSO\ RQO\ WR FURVV ERUGHU WUDQVDFWLRQV RU
DUUDQJHPHQWV 7KH ODWWHU ZRXOG HQWDLO IDU UHDF
KLJKO\ GHEDWHG DPRQJ ODZ PDNHUV WD[SD\HUV DQG
6ZHGLVK SURSRVDO LQLWLDOO\ FRQWDLQHG DQ LQFOXVL
ZDV UHPRYHG DW D ODWHU VWDJH +RZHYHU LW VKRXOG
KDV VWUHVVHG WKDW WKHUH PD\ EH IXWXUH OHJLVODWL
FRXOG EH LQFOXGHUGH DZHUGGLWLRQDO IXQFWLRQV RI
VXEMHFW WR KHDWHG GLVFXVVLRQV

)RU LQVWDQFH WKHUH LV D YDULDWLRQ EHWZHHQ 0HP
LQWHUPHGLDULHV WKH PDQGDWRU\ UHSRUWLQJ VWDQGDU
VHW IRUWK E\ WKH GLUHFWLYH \$V D UHVXOW WKH WH
DFFRXQWDQWV DQG WD[DGYLVRUUV DQG LQGLYLGXDO O
H[HPSWLRQV)RU LQVWDQFH 6ZHGHQ LQWURGXFHG DQG
GXH P €UV HH

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ZRUGV WKH UROH RI WKH 6ZHGLVK 7D[\$JHQF\ DQG WKH F
3DUOLDPHQW LV DEOH WR HQDFW WD[HV

2QH H[DPSOH RI KRZ WKH ERXQGDU\ EHWZHHQ WKH H[HFX
RI EHFRPLQJ EOXXUHG LQ WKLV FRQWH[W ZDV WKH EU
UHTXLUHPHQWV DWWDFKHG WR WKH PDQGDWRU\ UHSRUWL
WR GHWHUPLQH ZKLFK GRPHVWLF WD[DUUDQJHPHQWV W
PDQGDWRU\ UHSRUWLQJ VWDQGDUGV ZKHQ JLYHQ WKH I
&RQYHUVHO\ WKH WD[GPLQLVWUDWLRQ ZRXOG EH LQ
WD[SD\HUV IURP PDQGDWRU\ WD[UHSRUWLQJ GHSHQGLQJ
WKH KDOOPDUNV ,Q RWKHU ZRUGV WKH 7D[\$JHQF\ ZRXO
WD[DUUDQJHPHQW GLVSOD\ V DQ\ RI WKH FKDUDFWHULVW
GLUHFWLYH \$QG GHSHQGHQW WR WKDW DVVHVVPHQW WK
WD[SD\HU LV WR EH VXEMHFW WR WKH \$DQGDWRU\ R
GHVFULEHG LQ VHFWLRQ RI WKLV DUWLFOH WKH 6ZHGL
EH DPHQGHG RU UHSHDOHG ZLWKRXW OHJLVODWLYH VXS
3DUOLDPHQW WR PDNH VXFK GHFLVLRQV DQG QRW WKH H

7KH VDPH DUJXPHQW FDQ EH DSSOLHG WR WKH H[SUHV
\$JHQF\ WR SURSRVH QHZ OHJLVODWLYH WD[PHDVXUHV R
VFKHPHV KDYH EHHQ LGHQWLILHG WKURXJK WKH PDQGD
FRQVWLWXWLQRQDO VXSSRUW IRU WKH WD[GPLQLVWUDW
GLVFXVVHG IXUWKHU EHORZ

7KH 6ZHGLVK H[LW WD[DQG WKH DIWHUPDWK RI \$7\$'

\$Q H[LW WD[LV SDLG ZKHQ D SHUVRQ RU DQ DVVHW PR
REMHFWLYH RI D WD[PHDVXUH VXFK DV WKLV LV WR WD[
ZLWKLQ WKH WHUULWRU\ RI WKH VWDWH EHLQJ PRYHG IU
WLPH RI FURVVLQJ WKH ERUGHU &RQVHTXHQWO\ DQ H[L
EDVHVP 0EHW@° H VYHDI` 1 EH`VÿÿP

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DSSOLFDEOH IRU \HDUV GXH WR OLPLWDWLRQ RI WD[W
WKH PRVW QRWLFHDEOH H[HPSWLRQV ZRXOG EH LQ UHOD
WHUPLQDWG WKH WDI[WUHDW\ EHWZHHQ 6ZHGHQ DQG 3
WKH \HDU UXOH LV RQFH PRUH DSSOLHG IRU D IXOO

7KH QXPHURXV H[LW WD[SURSRVDOV WKDW KDYH EHHQ EU
SHULRG KDYH QRW EHHQ DV SROLWLFDOD\ UHVLOLHQW
JRYHUQPHQWV KDYH H[SORUHG WKH SRVVLELOLW\ RI OHJ
H[LW WD[UHJLPH RQ FDSSLWDO JDLQV 2QH RI WKH PRVW
LQ FRQQHFWRQ WR WKH LPSOHPHQWDWLRQ RI WKH \$
FDVHV VXRI\ WDLR Q\XO * UHGLG Q\G X\DE 7HDF\&R PPLVVLRQ Y
3RUWXJDO

,Q 1RYHPEHU WKH 6ZHGLVK 7D[\$JHQZEKL\\$KEOLVKHG
FRQWDLQHG D FRQFUHWH OHJLVODWLYH SURSRVDO IRU

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UHYHQXHM ODWWHU RQO\ VSDUNHG DQWDJRQLVP IURP 6
FRUSRUDWLRQV ZKLOH WKH IRUPHU OLQH RI DUJXPHQWD
FRQWURYHUVLDO DV 6ZHGHQ JHQHUDOO\ &R80YHPUQWV (8
LW LV DQ XQGHUVWDQGDEOH DUJXPHQWDWLRQ DV WKH U
WD[HV DQG PD[LPLVH WD[FRPSOLDQFH UDWKHU WKDQ WR
FDQ EH VXSSRUWHG E\ RWKHU FLUFXPVWDQFHV IRU LQVW
DQ\ FRQVHTXHQFH DQDO\VHV RQ KRZ WKH SURSRVHG H[L
6ZHGHQ 7KLV LV JHQHUDOO\ FRQVLGHUHG FRPPRQ SUDF
DGPLQLVWHUHG E\ WKH JRY7KUHQPIUHQDVN DZQGV IS DWYKHLQFRHUQPW R
6ZHGLVK WD[HV ZDV FRUUHFWHG LQ WKH LQLWLWLYI
WKH WDVN RI LQYHVWLJDWLQJ D QHZ H[LW WD[WR WKH
JRYHUQPHQW SXW IRUZDUG D SURSRVDO LQLWLDOO\ G
)XUWKHUPRUH WKH JRYHUQPHQW FOHDUO\ H[SUHVVHG L
LQWURGXFWLRQ RI DQ H[LW WD[ZRXOG EH GRQH ZLWK WKH
DQG HQVXUH (8 ODZ FRPSOLDQFH 7KHVH DUH WZR FRPP
MXVWLILFDWLRQV IRU QHZ WD[LQVWUXPHQWV
)XUWKHUPRUH WKH 6ZHGLVK LPSOHPHQWDWLRQ RI '\$& D

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%OXUULQJ WKH VHSDUDWLRQ RI S

UDWKHU WKDQ WKH QDWLRQDO OHJLVODWXUH \$V VXFK
RI D WD[WHFKQLFDO DFW KDQGOHG E\ WKH WD[GPLQL
RIILFLDOO\ HQDFWHG DV GRPHVWLW ODZ UDWKHU WKD
JRYHUQPHQW DQG 3DUOLDPHQW

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RWKHU WRZDUGV JOREDO FRRSHUDWLRQ DQG WD[KDUPRQ
WR EH PRUH DFWLYH LQ WKH ODZ PDNLQJ SURFHVV DV W
SURYLGHG E\ WKH 2(&' DQG (8 EHFRPHV PRUH RI D WD[WH
SDVW SUFWLFHV ZKHUH WKH GRPHVWLW OHJLVODWXUHV
WKH QHHGV DQG WUDGLWLRQV RI UHVSHFWLYH LQGLYLGX
7KH WD[GPLQLVWUDWLRQV KDYH DQ LQKRUHGW WHFKQ
WD[SD\HU GDWD VXLWDEOH IRU WKLV GHYHORSPHQW DQG